



4th INTERNATIONAL INVESTMENT FORUM



Chile: Investment Opportunities for Mining Suppliers

Santiago, September 26 - 29, 2010

InvestChile
CORFO

The Chilean Economic Development Agency

The Chilean Economic Development Agency, CORFO, was established in 1939 and is responsible for promoting national economic development.

With 15 offices throughout Chile and representatives in Europe and North America, CORFO works actively to improve the competitiveness of the Chilean mining industry by opening new investment opportunities.



CORFO

Opportunities in the Mining Sector

- One of the focal points in the development of Latin America is the heavy investment in mining projects, which has drawn strong interest from mining industry's suppliers to set up centers of production and technology development associated with the industry.
- One aspect is worth mentioning regarding the future development of this activity, namely: projected investments and annual expenditure in goods and services, which are broken down as follows:

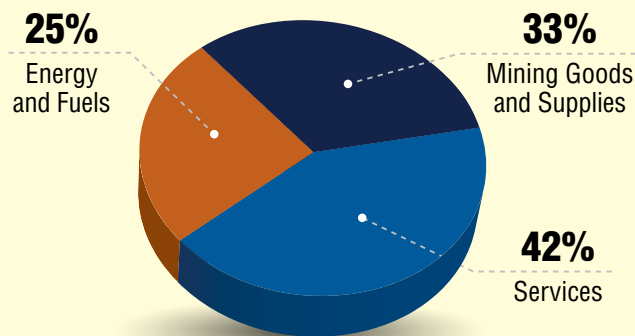
Projected Investment (through 2017) and Annual Expenditure in the Purchase of Goods and Services		
Country	Mining Investment	Annual Expenditures (2008)
Chile	54,628	13,177
Peru	22,917	7,691
Brazil	28,466	12,553
Argentina	16,125	5,412
Total	122,136	38,833

Source: CESCO, information available at CORFO.

Projected Investment (2009 - 2017)	US\$122.1 billion
Annual Expenditure in Purchases (2008)	US\$38.8 billion

- Services takes the largest share, 42% of total expenditures, followed by mining goods and supplies (33%) and energy and fuels (25%).

Supplies Broken-down



Source: Created by USM S.A., based on data from Cochilco and other public sources

- The private sector has become increasingly important for the development of the mining industry. During the last 28 years, private production of copper in Chile increased 25 times. In 1980, the private sector produced 158 thousand tones - equivalent to 15% of 1.1 million tons produced in the country that year. In 2008, private mining companies produced 3.9 million tones - 73% of the 5.4 million tones of copper produced in Chile.
- The Government is committed to support economic processes within the private sector, which is evident in the availability of financial incentives and increased government investment in technology transfer.
- Chile has signed free trade agreements that give access to more than 90% of world GDP.



2010 Scheduled Activities

- ▣ Recruiting Missions to Europe - April 2010.
- ▣ Recruiting Missions to China - ExpoShanghai - 2010.
- ▣ 4th International Mining Investment Forum: Santiago de Chile, September 26-29, 2010.

CORFO Support for Investors

CORFO offers several tools to help your company establish successfully in Chile. We offer the following services associated with the “TodoChile” Investment Promotion Program:

- ▣ Strategic Business Analysis.
- ▣ Information Services (specific to Country, Region and Sector).
- ▣ Quick Access to Business Networks and Government Services.
- ▣ Project Management Guidance.
- ▣ Guidance in the identification and selection of government instruments and subsidies according to project stage.
- ▣ Help in accessing the Banking and Financial systems.
- ▣ Direct support in locating and selecting properties.
- ▣ Support in carrying out required transactions and paperwork.

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The goal of CORFO's Mining Investment Promotion Program is to improve the industry's competitiveness in order to add value and strengthen Chile's position as a leading producer and supplier of metal and non-metal ores. This entails attracting suppliers of goods, equipment, inputs and services that respond to the demands of the mining industry of the future with high-technology products and services.

In this context, CORFO, through its "TodoChile" Investment Promotion Program, has the pleasure of inviting you to the 4th International Investment Forum, "Chile: Investment Opportunities for Mining Suppliers", to be held from **September 26 to 29, 2010**.

A large number of local entrepreneurs will attend the event, alongside companies from South Africa, Spain, China, Australia, the United States, Scandinavia, Brazil, Canada, among others.

If you would like to take part in this event, CORFO offers you the following incentives:

- ➔ Accommodation in Santiago for one registered company representative.
- ➔ Accommodation in Chilean regions for one registered company representative.
- ➔ Transportation between Santiago and the regions to be visited, as per scheduled activities, as well as lunches.
- ➔ Welcome dinner.

Notes:

Airfare to Chile from the country of origin and transportation from the airport to the hotel must be paid by the entrepreneur.

CORFO will provide the necessary information for additional company representatives or guests.

One region will be visited per company. However, more than one region can be visited if they are contiguous regions and if CORFO deems it necessary to achieve the best possible meeting schedule.



AGENDA

Sunday, September 26th

- Arrival in Chile
- Accommodation in Santiago

Monday, September 27th

- International Investment Forum in Santiago
- Business Meetings in Santiago
- Accommodation in Santiago

Tuesday, September 28th

- Air transfer to regions
- Business Meetings and individual company visits
- Accommodation in Chilean regions

Wednesday, September 29th

- Business meetings and individual company visits
- Return to Santiago
- Airport transfer for entrepreneurs returning to their respective countries

To confirm attendance or for further information, please contact:

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